



AL SALAM BANK-BAHRAIN B.S.C.

Liquidity and Leverage Ratios

30 September 2020

Background:

ASBB has been subjected to the Basel III NSFR standards from December 2019, pursuant to CBB circular No. EDDBS/KH/54/2018 dated 16th August 2018. ASBB is required to maintain NSFR of at least 100% on an on-going basis. CBB has relaxed this ratio to 80% until 31 December 2020 due to the pressures within the banking sector following the COVID-19 pandemic. However, ASBB still seeks to maintain the original 100% requirement.

The objective of NSFR is to improve the resiliency of banks by promoting long term funding stability. NSFR is designed to limit the risks emanating from excessive maturity mismatches over the medium to long term. More specifically, the NSFR requires ASBB to fund illiquid assets with a minimum amount of stable liabilities over a horizon of one year.

The NSFR requires banks to maintain a stable funding profile in relation to the composition of their assets and off-balance sheet activities. CBB circular stipulates the applicable Required Stable Funding ("RSF") factor for each category of asset and Available Stable Funding ("ASF") factor for each type of funding source.

ASBB seeks to ensure that its NSFR remains above the specified regulatory minimum requirements. This is achieved by:

- (i) Monitoring the NSFR closely against an established internal early warning trigger and management target.
- (ii) Managing and developing strategies to build a diversified funding base with access to funding sources across retail and wholesale channels.

Analysis and main drivers:

Al Salam Bank strategy is to maintain stable and well-diversified funding sources by focusing on raising more stable free float and long-term deposits from core clientele base in Bahrain and across other key GCC markets where strong banking relationships have been successfully established. The main driver of this strategy is to fund bank's core business activities with the widest deposit base and hence maintaining conformable funding mix for the long-term assets and subsequently healthy NSFR.

The Assets and Liabilities Committee (ALCO) regularly review the different liquidity indicators -including the NSFR- and set appropriate action plans in maintaining adequate, sustainable and healthy liquidity position. ALCO review takes global economic indicators as well as local micro economic factors into consideration. Hence effective liquidity management is set into practice steered by treasury and risk department and collaborated with other key business units.

As at 30 September 2020, the weighted value of the Available Stable Funding (ASF) stood at BD 1.221 billion, while the total weighted value of the Required Stable Funding (RSF) stood at BD 1.235 billion. The resultant NSFR stood at 99%, well above the current 80% threshold stipulated by CBB. The ASF is primarily driven by a strong capital base, substantial retail and private banking deposit base and deposits from non-financial corporate customers.

Post application of the relevant factors, the contribution of regulatory capital, retail deposits and deposits from non-financial corporates stood at 25%, 41% and 17% respectively. The bank does not rely on financial market funding sources (such as DCM) and interbank funding activities are primarily used for short term funding gaps.

The RSF post application of relevant factors is driven by financing provided to non-financial corporate customers, retail and small business customers, and some unlisted investments.

ASBB's High-Quality Liquid Assets (HQLA) requires minimum funding due to its sovereign nature and high liquidity which, after applying the relevant factors, makes up 1% of the RSF portfolio. Performing financing and Investment accounts for 71% and 15% of the RSF.

At ASBB, there is considerable focus on growing and maintaining stability of demand and term deposits provided by private, corporate and retail customers which will continue to form a significant part of the funding.

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Net Stable Funding Ratio (NSFR) Report - Consolidated
30 September 2020

| No. | Item | Unweighted Values (before applying relevant factors) | | | | BHD '000 |
|--|--|--|--------------------|---|---------------|----------------------|
| | | No specified maturity | Less than 6 months | More than 6 months and less than one year | Over one year | Total weighted value |
| Available Stable Funding (ASF): | | | | | | |
| 1 | Capital: | | | | | |
| 2 | Regulatory Capital | 264,950 | - | - | 36,553 | 301,503 |
| 3 | Other Capital Instruments | - | - | - | - | - |
| 4 | Retail deposits and deposits from small business customers: | | | | | |
| 5 | Stable deposits | - | - | - | - | - |
| 6 | Less stable deposits | - | 425,026 | 113,403 | 74,357 | 558,943 |
| 7 | Wholesale funding: | | | | | |
| 8 | Operational deposits | - | - | - | - | - |
| 9 | Other wholesale funding | - | 1,069,711 | 113,041 | 62,451 | 360,981 |
| 10 | Other liabilities: | | | | | |
| 11 | NSFR Shari'a-compliant hedging contract liabilities | - | - | - | - | - |
| 12 | All other liabilities not included in the above categories | - | 53,309 | - | - | - |
| 13 | Total ASF | | | | | 1,221,427 |
| Required Stable Funding (RSF): | | | | | | |
| 14 | Total NSFR high-quality liquid assets (HQLA) | | | | | 15,901 |
| 15 | Deposits held at other financial institutions for operational purposes | - | - | - | - | - |
| 16 | Performing financing and sukuk/ securities: | | | | | |
| 17 | Performing financing to financial institutions secured by Level 1 HQLA | - | - | - | - | - |
| 18 | Performing financing to financial institutions secured by non-level 1 HQLA and unsecured performing financing to financial institutions | - | 229,763 | 3,404 | 6,150 | 42,317 |
| 19 | Performing financing to non- financial corporate clients, financing to retail and small business customers, and financing to sovereigns, central banks and PSEs, of which: | - | 189,486 | 149,202 | 733,808 | 758,913 |
| 20 | With a risk weight of less than or equal to 35% as per the Capital Adequacy Ratio guidelines | - | - | - | 170,840 | 111,046 |
| 21 | Performing residential mortgages, of which: | - | - | - | 112,190 | 72,924 |
| 22 | With a risk weight of less than or equal to 35% under the CBB Capital Adequacy Ratio Guidelines | - | - | - | 112,190 | 72,924 |
| 23 | Securities/ sukuk that are not in default and do not qualify as HQLA, including exchange-traded equities | - | 9,371 | - | 582 | 5,180 |
| 24 | Other assets: | | | | | |
| 25 | Physical traded commodities, including gold | - | - | - | - | - |
| 26 | Assets posted as initial margin for Shari'a-compliant hedging contracts and contributions to default funds of CCPs | - | - | - | - | - |
| 27 | NSFR Shari'a-compliant hedging assets | - | - | - | - | - |
| 28 | NSFR Shari'a-compliant hedging contract liabilities before deduction of variation margin posted | - | - | - | - | - |
| 29 | All other assets not included in the above categories | 305,593 | - | - | 43,031 | 334,131 |
| 30 | OBS items | - | 114,352 | - | - | 5,718 |
| 31 | Total RSF | | | | | 1,235,084 |
| 32 | NSFR (%) | | | | | 99% |

AL SALAM BANK-BAHRAIN B.S.C.**Leverage Ratio - Consolidated****30 September 2020**

CBB in June 2018 issued guidelines on leverage ratio as part of updates to the Capital Adequacy Module. The ratio measures how well the banks' Tier 1 capital covers its total exposures (self-financed exposures and adjusted exposures funded by EOIA) both on-balance sheet and off-balance sheet. CBB has mandated a minimum consolidated leverage ratio of 3%.

Below is the bank's consolidated financial leverage ratio as at 30 September 2020:

| S.No. | Description | BHD '000 |
|--------------|--|------------------|
| 1 | Total Self Financed Assets | 1,075,799 |
| 2 | Total URIA Financed Assets | 1,125,075 |
| 3 | Off Balance Sheet items - with relevant Credit Conversion Factors | 56,403 |
| 4 | Leverage ratio exposure [(1) + (2)*30% + (3)] | 1,469,724 |
| 5 | Regulatory Adjustments | 25,971 |
| 6 | Total exposures for the calculation of the leverage ratio [(4)-(5)] | 1,443,753 |
| 7 | Tier 1 Capital | 238,979 |
| | Leverage Ratio [(7)/(6)] | 17% |
| | Minimum Leverage Ratio as required by CBB | 3% |

AL SALAM BANK-BAHRAIN B.S.C.
**Liquidity Coverage Ratio (LCR) Report - Consolidated
30 September 2020**

CBB issued its regulations on Liquidity Risk Management in August 2018. The regulations mandate that banks are required to maintain LCR of at least 100% on a daily basis. The objective of LCR is banks must manage their assets and liabilities to create strong short-term resilience and sufficient liquidity that is enough to fund cash outflow for 30 days. Due to the impact of Covid19 pandemic on banks, CBB relaxed the LCR ratio to 80% until 31 December 2020.

Below is the bank's average consolidated LCR for the period:

| | Q3-2020 | | Q2-2020 | |
|--|----------------------------------|--------------------------------|----------------------------------|--------------------------------|
| | Total unweighted value (average) | Total weighted value (average) | Total unweighted value (average) | Total weighted value (average) |
| High-quality liquid assets | | | | |
| 1 Total HQLA | | 158,653 | | 230,904 |
| Cash outflows | | | | |
| 2 Retail deposits and deposits from small business customers, of which: | | | | |
| 3 Stable deposits | 60,195 | 1,806 | 55,596 | 1,671 |
| 4 Less stable deposits | 156,459 | 15,646 | 151,692 | 15,209 |
| 5 Unsecured wholesale funding, of which: | | | | |
| 6 Operational deposits (all counterparties) and deposits in networks of cooperative banks | - | - | - | - |
| 7 Non-operational deposits (all counterparties) | 551,869 | 324,543 | 536,756 | 331,642 |
| 8 Unsecured sukuk | - | - | - | - |
| 9 Secured wholesale funding | | - | | - |
| 10 Additional requirements, of which: | | | | |
| 11 Outflows related to Shari'a-compliant hedging instruments exposures and other collateral requirements | - | - | - | - |
| 12 Outflows related to loss of funding on financing products | - | - | - | - |
| 13 Credit and liquidity facilities | 23,454 | 6,948 | 25,543 | 7,577 |
| 14 Other contractual funding obligations | - | - | - | - |
| 15 Other contingent funding obligations | 68,760 | 3,487 | 77,223 | 3,929 |
| 16 Total Cash Outflows | | 352,430 | | 360,027 |
| Cash inflows | | | | |
| 17 Secured lending (e.g. reverse repos) | - | - | - | - |
| 18 Inflows from fully performing exposures | 47,794 | 31,324 | 19,560 | 11,063 |
| 19 Other cash inflows | 185,501 | 180,776 | 189,475 | 184,500 |
| 20 Total Cash Inflows | 233,295 | 212,100 | 209,035 | 195,562 |
| | | Total adjusted Value | | Total adjusted Value |
| 21 Total HQLA | | 158,653 | | 230,904 |
| 22 Total net cash outflows | | 140,736 | | 164,873 |
| 23 Liquidity Coverage Ratio (%)* | | 115% | | 141% |

*Represents simple average of daily LCR