

# AL SALAM BANK-BAHRAIN B.S.C. BASEL II - PILLAR III DISCLOSURES 31 December 2013

31 December 2013

# **Table of contents**

1	Introduction	3
2	Financial Performance and Position	3
3	Capital Structure	5
4	Capital Adequacy Ratios (CAR)	6
	4.1 Capital Management	6
5	Profile of Risk-Weighted Assets and Capital Charge	6
	5.1 Credit Risk	6
	5.2 Market Risk	18
	5.3 Operational Risk	18
	5.4 Rate of Return Risk	19
	5.5 Equity Position Risk	19
	5.6 Displaced Commercial Risk	20
	5.7 Liquidity Risk	21
6	Equity of Investment Accountholders	21
7	Other Disclosures	24
	7.1 Currency Risk	24
	7.2 Related Party Transactions	24
	7.3 Restructured Facilities	24
	7.4 Assets Sold Under Recourse Agreements	24
	7.5 Legal Risk and Claims	24
	7.6 Details of Senior Manager shares	24

BASEL II - PILLAR III - DISCLOSURES 31 December 2013

#### 1 Introduction

The Central Bank of Bahrain ("CBB") requirements, which act as a common framework for the implementation of the Basel II accord in the Kingdom of Bahrain came into effect on 1 January 2008.

The Basel II accord is built on three pillars:

- **Pillar I** defines the regulatory minimum capital requirements by providing rules and regulations for measurement of credit risk, market risk and operational risk. The requirement of capital has to be covered by own regulatory funds.
- **Pillar II** addresses the Bank's internal processes for assessing overall capital adequacy in relation to risks ("ICAAP"). Pillar II also introduces the Supervisory Review and Evaluation Process ("SREP"), which assesses the internal capital adequacy.
- **Pillar III** complements the other two pillars and focuses on enhanced transparency in information disclosure, covering risk and capital management, including capital adequacy.

In November 2007 the CBB issued directives on the Pillar III disclosures under the Basel II framework applicable to licensed Islamic banks in Bahrain. These directives set out enhanced disclosure requirements required under Basel II framework. In accordance with the above requirement, the Al Salam Bank-Bahrain B.S.C. (the "Bank" or "ASBB") developed this document which gathers all the elements of the disclosure required under Pillar III and is organized as follows:

Firstly, it provides the profile of the risk weighted assets according to the "standard portfolio" as defined by the CBB.

Secondly, an overview of risk management practices and framework at the Bank is presented with specific emphasis on credit, market and operational risks and sets out the related monitoring processes and credit mitigation initiatives.

Finally, this document provides all other disclosures required under the Public Disclosure module of the CBB.

The disclosures in this document are in addition to the disclosures included in the consolidated financial statements which are prepared in accordance with Financial Accounting Standards issued by Accounting and Auditing Organization for Islamic Financial Institutions.

## 2 Financial Performance and Position

The Bank was incorporated on 19 January 2006 in the Kingdom of Bahrain. The Bank operates under Islamic Shari'a principles in accordance with the regulatory requirements for Islamic banks set by the CBB. The Bank's ordinary shares are listed in the Bahrain Bourse and Dubai Financial Market and operates under an Islamic retail banking license issued by CBB.

The Bank operates through eight retail branches in the Kingdom of Bahrain. The Bank together with its subsidiaries are referred to as the "Group".

The consolidated financial statements and capital adequacy regulatory disclosures of the Group have been prepared on a consistent basis where applicable.

31 December 2013

Table 2.1 Key Financial Indicators (PD 1.3.9 a,b,c)

(BD '000s)

							(/	
	Dec-2013	Dec-2012	Dec-2011	Dec-2010	Dec-2009	Dec-2008	Dec-2007	Dec-2006*
Total operating income	26,087	23,062	12,740	22,300	23,700	37,600	32,700	20,400
Net profit	12,372	10,308	497	7,316	13,962	25,500	23,100	16,400
Total assets	1,088,252	942,218	923,907	856,598	785,934	554,500	397,800	188,100
Total equity	246,097	208,065	200,625	201,860	201,778	172,500	159,500	136,500
Key Ratios	Dec-2013	Dec-2012	Dec-2011	Dec-2010	Dec-2009	Dec-2008	Dec-2007	Dec-2006*
Earnings per share (fils)	8.3	6.9	0.2	5	10	21.3	19.3	15.1
Return on average assets (%)	1.2	1.1	0.1	0.9	2.1	4.7	7.9	11.2
Return on average equity (%)	5.4	5.1	0.2	3.6	7.6	15.8	15.6	15.1
Cost to operating income (%)	43.7	49.7	91	60.6	40.6	31.3	33.5	19.6
Dividend payout ratio (%)	60.5	72.6	-	-	51	46.9	51.8	-
Dividend yield ratio (%)	3.6	9.4	-	-	5.4	11.4	4.9	-

Table 2.2 Financial Summary (BD '000s)

Table 2.2 Financial Summary								
Consolidated Financial Position	Dec-2013	Dec-2012	Dec-2011	Dec-2010	Dec-2009	Dec-2008	Dec-2007	Dec-2006*
Cash and balances with banks and Central Bank of	86,097	66,843	72,318	95,791	126,739	83,534	15,174	2,942
Central Bank of Bahrain Sukuk	102,937	117,612	125,027	68,632	32,908	31,095	20,380	-
Murabaha and Wakala receivables from banks	118,227	103,290	135,698	137,299	149,304	87,167	224,451	105090
Corporate Sukuk	91,106	74,993	49,650	60,959	16,950	-	ı	-
Murabaha financing	147,616	127,537	135,383	114,572	87,274	72,484	32,642	22,963
Mudaraba financing	114,084	99,572	57,706	19,309	ı	-	ı	-
Ijarah Muntahia Bittamleek	110,631	82,954	66,477	56,756	46,315	41,531	10,436	10,382
Musharaka	19,145	17,467	11,711	8,127	5,384	-	ı	ı
Non-trading investments	125,923	204,202	223,320	212,432	184,680	116,930	62,736	32,619
Investment properties	77,736	2,500	2,500	3,373	1,177	1,177	1,177	1,177
Development properties	63,399	-	-	1	-	-	ı	-
Investment in an associate	8,537	7,573	-	7,578	7659	8,012	8,272	23,647
Assets held-for-sale	-	-	-	-	-	88,934	9,024	-
Other assets (incl. assets under conversion)	22,246	36,908	43,028	69,911	125,207	21,033	10,505	10,858
Murabaha and Wakala payables to banks	106,796	90,852	104,573	101,300	89,398	32,881	96,983	-
Wakala payables to non-banks	584,365	521,929	515,147	456,447	317,370	289,005	106,909	-
Customers' current accounts	70,532	83,921	66,585	57,362	32,700	42,986	5,689	5,674
Term financing	23,637	-	-	I	-	-	ı	1
Other liabilities (incl. liabilities under conversion)	30,979	19,175	20,721	21,164	135,279	10756	8876	2224
Equity of Investment Accountholders (EOIA)	25,846	18,276	16,256	18,465	9,409	6370	19770	20112
Capital	Dec-2013	Dec-2012	Dec-2011	Dec-2010	Dec-2009	Dec-2008	Dec-2007	Dec-2006*
Capital adequacy (%)	21.4	20.9	24.9	24.7	28.6	24.7	48.7	79.8
Equity/total assets (%)	22.6	22.1	21.7	23.6	25.7	31.1	40.1	72.5
Total deposits/equity (times)	2.8x	3.0x	3.0x	2.6x	2.3x	2.2x	1.4x	0.4x
Liquidity and Other ratios	Dec-2013	Dec-2012	Dec-2011	Dec-2010	Dec-2009	Dec-2008	Dec-2007	Dec-2006*
Islamic financing contracts/total assets (%)	36.0	34.8	29.4	23.2	40.9	41.9	72.4	73.6
Investments/total assets (%)	34.3	31.2	30.4	33.9	30.1	38.6	20.1	19.1
Liquid assets/total assets (%)	28.2	30.5	36.0	35.3	40.2	30.8	60.3	57.5
Islamic financing contracts/customer deposits (%)	57.5	52.5	45.4	37.3	70.0	68.7	217.5	536.9
Number of employees	191	202	215	223	231	116	110	58

<sup>\*</sup> Represents the period from 19 January 2006 (date of incorporation) to 31 December 2006.

31 December 2013

#### 3 **Capital Structure**

The Group's capital base comprises of Tier 1 capital which is detailed in the following table: (PD 1.3.11)

The issued and paid up share capital of the Group was BD 149,706 thousand at 31 December 2013, comprising of 1,497,064 thousand shares of BD 0.100 each. (PD 1.3.11)

The Group's eligible capital base of BD 187,565 thousands comprises Tier 1 capital as detailed below: (PD 1.3.11)

Table 3.1 Breakdown of Capital Base (PD 1.3.12, 13, 14, 15, 16)

(	BD	'00	)0s
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			(פטטט עם)
	Tier 1	Tier 2	Total
Issued and fully paid up ordinary shares	149,214	-	149,214
Legal/Statutory reserves	10,926	-	10,926
Share premium	2,573	-	2,573
Others	(501)	-	(501)
Retained profit brought forward	24,911	-	24,911
Unrealized gains arising from fair valuing equities (45% only)	17,530	-	17,530
Minority interest in consolidated subsidiaries	10,818	-	10,818
Less:			
Unrealized gross losses arising from fair valuing equity securities	(11,558)	-	(11,558)
Tier 1 Capital before Prudential consolidation and deduction (PCD) requirements	203,913	-	203,913
Asset revaluation reserve - Property, plant, and equipment (45% only)	-	9,747	9,747
Unrealized gains arising from fair valuing equities (45% only)	-	351	351
Collective impairment loss provision	-	4,370	4,370
Tier 2 Capital before PCD requirements (2.1 to 2.5 inclusive less 2.6)	-	14,468	14,468
Total available capital	203,913	14,468	218,381
Regulatory deductions:			
Significant minority investments in banking, securities and other financial entities unless pro-rata consolidated	(4,268)	(4,268)	(8,536)
Excess amount over maximum permitted large exposure limit	(11,140)	(11,140)	(22,280)
Total deductions	(15,408)	(15,408)	(30,816)
Additional deduction from Tier-1 to absorb deficiency in Tier-2	(940)	940	-
Total Eligible Capital (Tier 1) (a) (PD 1.3.20 a)	187,565	-	187,565

# Table 3.2

(BD '000s)

	(== 0000)
Risk Weighted Assets (RWA)	Amount
Credit risk	828,766
Market risk	4,300
Operational risk	42,064
Total Risk Weighted Assets (b)	875,130
Capital adequacy ratio for the Group (a/b) (PD 1.3.20 a)	
Tier 1 ratio (PD 1.3.20 a)	21.4%
Tier 2 ratio (PD 1.3.20 a)	-
Total ratio (PD 1.3.20 a)	21.4%
Minimum required by CBB regulations under Basel II (%)	12%

BASEL II - PILLAR III - DISCLOSURES 31 December 2013

# 4 Capital Adequacy Ratios (CAR)

No impediments on the transfer of funds or reallocation of regulatory capital exist and the Group has adequate capital to support the current and future activities of the Group. (PD 1.3.6.c and PD 1.3.16)

# **4.1 Capital Management**

Internal Capital Adequacy Assessment Process (ICAAP)

The Group's capital management aims to maintain an optimum level of capital to enable it to pursue strategies that build long-term shareholder value, whilst always maintaining minimum regulatory ratio requirements.

The key principles driving capital management at ASBB include:

- Adequate capital is maintained as buffer for unexpected losses to protect stakeholders i.e. shareholders and depositors.
- Maximize return on capital and generate sustainable return above the cost of capital.

The adequacy of the Group's capital is monitored using, primarily, the rules and ratios established by the Basel Committee on Banking Supervision and adopted by the CBB. The primary objective of the Group's capital management is to ensure that it complies with externally imposed capital requirements. The Group complied in full with all externally imposed capital requirements during the year ended 31 December 2013.

# 5 Profile of Risk-Weighted Assets and Capital Charge

The Group has adopted the standardized approach for credit risk and market risk and the basic indicator approach for operational risk for regulatory reporting purposes. The Group's risk-weighted capital requirement for credit, market and operational risks are given below.

# 5.1 Credit Risk

## A Definition of exposure classes per Standard Portfolio (PD 1.3.21 a)

The Group has a diversified funded and unfunded credit portfolio. The exposures are classified as per the Standard portfolio approach mentioned under the CBB's Basel II capital adequacy framework covering the standardized approach for credit risk.

The descriptions of the counterparty classes along with the risk weights to be used to derive the risk weighted assets are as follows:

# a. Claims on sovereigns

These pertain to exposures to governments and their central banks. Claims on Bahrain and GCC sovereigns are risk weighted at 0%. Claims on all other sovereigns are given a risk weighting of 0% where such claims are denominated and funded in the relevant domestic currency of that sovereign. Claims on sovereigns, other than those mentioned above are risk weighted based on their credit ratings.

# b. Claims on public sector entities (PSEs)

Listed Bahrain PSEs are assigned 0% risk weight. Other sovereign PSE's, in the relevant domestic currency and for which the local regulator has assigned risk weight as 0%, are assigned 0% risk weight by the CBB. PSEs other than those mentioned above are risk weighted based on their credit ratings.

31 December 2013

# 5.1 Credit risk (continued)

### c. Claims on banks

Claims on banks are risk weighted based on the ratings assigned to them by external rating agencies, however, short term claims on locally incorporated banks may be assigned a risk weighting of 20% where such claims on the banks are of an original maturity of three months or less and the claims are denominated and funded in either Bahraini Dinars or US Dollars.

Preferential risk weights that are one category more favorable than the standard risk weighting are assigned to claims on foreign banks licensed in Bahrain of an original maturity of three months or less denominated and funded in the relevant domestic currency. Such preferential risk weights for short-term claims on banks licensed in other jurisdictions are allowed only if the relevant supervisor also allows this preferential risk weighting to short-term claims on its banks.

No claim on an unrated bank would receive a risk weight lower than that applied to claims on its sovereign of incorporation. Investment in subordinated debt of banking, securities and financial entities are risk weighted at a minimum risk weight of 100% for listed entities or 150% for unlisted entities, unless such investments exceed 20% of the eligible capital of investee entity, in which case they are deducted from the Group's capital.

# d. Claims on corporate portfolio, including insurance companies

Claims on corporate portfolio including insurance companies are risk weighted based on credit ratings. Risk weightings for unrated corporate claims are assigned at 100%.

# e. Claims on regulatory retail portfolio

Retail claims that are included in the regulatory retail portfolio are assigned risk weights of 75% (except for past due Islamic financing contracts), if it meets the criteria mentioned in the CBB's rule book.

#### f. Mortgages

Claims secured by mortgages on commercial real estate are subject to a minimum of 100% risk weight.

# g. Past due receivables (PD 1.3.22 a)

The unsecured portion of the account receivables and lease payment receivables (other than a qualifying residential mortgage financing contract) that is past due for more than 90 days, is risk-weighted as follows (net of specific provisions and including partial write-offs):

- (a) 150% risk weight when specific provisions are less than 20% of the outstanding amount of the loan.
- (b) 100% risk weight when specific provisions are 20% or more of the outstanding amount of the loan.

#### h. Investment in securities and sukuk

Investments in listed equities are risk weighted at 100% while unlisted equities are risk weighted at 150%.

# i. Holding of real estate

All holdings of real estate by banks (i.e. owned directly or by way of investments in Real estate companies, subsidiaries or associate companies or other arrangements such as trusts, funds or REITs) are risk-weighted at 200%. Premises occupied by the Bank are weighted at 100%.

# j. Underwriting of non-trading book items

Where the Group has acquired assets on its consolidated statement of financial position in the banking book which it is intending to place with third parties under a formal arrangement and is underwriting the placement, the following risk weightings apply during the underwriting period (which may not last for more than 90 days). Once the underwriting period has expired, the usual risk weights should apply.

- (a) For holdings of private equity, a risk weighting of 100% applies instead of the usual 150%.
- (b) For holdings of Real Estate, a risk weight of 100% applies instead of the usual 200% risk weight.

# k. Other assets

These are risk weighted at 100%.

31 December 2013

# 5.1 Credit risk (continued)

**Table 5.1 Funded and Unfunded Exposures** 

(BD '000s)

		Average Gross Credit Exposure *	Exposure	Unfunded Exposure (after CCF)	Cash Collateral	Eligible Guarantees	Eligible CRM		CAR	Minimum Capital Charge
Cash	2,845	2,532	2,845	-	-	-	-	-	-	-
Claims on sovereigns	231,121	226,610	231,121	-	-	-	-	-	-	-
Claims on public sector entities	-	2,488	-	-	-	-	-	-	-	-
Claims on banks	174,851	175,778	174,851	-	-	-	-	66,083	63,007	7,561
Claims on corporate portfolio	186,416	205,072	177,882	8,534	6,260	-	6,879	169,961	169,961	20,395
Claims on regulatory retail portfolio	143	83	143	-	-	-	-	107	107	13
Mortgages	91,705	94,886	91,705	-	-	-	36,142	46,455	46,455	5,575
Past due receivables over 90 days	42,006	28,116	42,006	-	15	-	1,285	58,988	58,988	7,079
Investments in Securities and Sukuk	46,536	65,391	46,536	-	-	-	-	53,845	53,845	6,461
Holding of Real Estate	182,155	133,157	182,155	-	-	-	-	364,310	364,310	43,717
Other assets and Specialized financing	84,927	61,446	84,927	-	588	-	609	72,093	72,093	8,651
Total	1,042,705	995,559	1,034,171	8,534	6,863	-	44,915	831,842	828,766	99,452

<sup>\*</sup> The Group has calculated the average exposures based on average quarterly balances.

Note a: In accordance with the Public Disclosure requirements to disclose the regulatory capital requirements for credit risk under standardised approach, the above amounts have been extracted from revised PIRI submitted to the CBB.

Note b: The gross credit exposure is arrived at after considering the following:

- inclusion of unfunded exposure (after CCF);
- deduction of 55% haircut on unrealised gain relating to investments; and
- deduction of excess amount over maximum permitted large exposure limit.

Note c: The unfunded exposure before (CCF) as of 31 December 2013 is BD 22,307 thousand.

Following is the Gross credit exposure by Islamic financing contracts which represents the exposure on accounts receivable and lease payments receivable which are collateralized by cash or eligible guarantee: (PD 1.3.25 b, c)

Table 5.2 Portfolio by Islamic financing contracts (excluding equity contracts and assets under conversion)

(BD '000s)

		Average Gross Credit Exposure *	Exposure	Unfunded Exposure (after CCF)		Eligible Guarantees			CAR	Minimum Capital Charge
Central Bank of Bahrain Sukuk	104,013	105,456	104,013	1	-	-	-	-	1	-
Murabaha and Wakala receivables from banks	118,257	119,794	118,257	-	-	-	-	44,268	36,798	4,416
Corporate sukuk	92,130	86,016	92,130			-	-	64,565	64,565	7,748
Murabaha financing	155,157	151,139	149,521	5,636	2,785	-	6,937	120,501	120,501	14,460
Mudaraba financing	116,503	110,361	115,074	1,430	3,758	-	4,759	79,323	79,323	9,519
Ijarah Muntahia Bittamleek	112,016	99,706	111,003	1,013	321	-	31,897	74,615	74,615	8,954
Musharaka	19,653	19,629	19,197	455		-	517	18,710	18,710	2,245
Total	717,729	692,101	709,195	8,534	6,864	-	44,110	401,982	394,512	47,342

Note: The above amounts include profit accrued on these contracts.

<sup>\*</sup> The Group has calculated the average exposures based on average quarterly balances.

BASEL II - PILLAR III - DISCLOSURES 31 December 2013

# 5.1 Credit risk (continued)

#### Excessive risk concentration (PD 1.3.26 a)

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Group's policies and procedures include specific guidelines to focus on country and counterparty limits and maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly.

#### Credit risk concentrations and thresholds

The first level of protection against undue credit risk is through country, industry and threshold limits, together with customer and customer bank credit limits, set by the Risk Committee. Credit exposure to individual customers or customer banks is then controlled through a tiered hierarchy of delegated approval authorities based on the risk rating of the customer under the Group's internal credit rating system. Where unsecured facilities sought are considered to be beyond prudential limits, Group's policies require collateral to mitigate the credit risk in the form of cash, securities, and legal charges over the customer's assets or third-party guarantees.

Single name concentrations are monitored on an individual basis. Under the CBB's single obligor regulations, banks incorporated in Bahrain are required to obtain the CBB's approval for any planned exposure to a single counterparty, or group of connected counterparties exceeding 15 percent of the regulatory capital base.

As at 31 December 2013, the Group's exposures in excess of 15% of the obligor limits to individual counterparties, and excluding Central Bank exposures were BD 85,234 thousands. The obligor limits referred to herein reflect the eligible capital base as per CBB rules and regulations. (PD 1.3.23 f)

Table 5.3 (PD 1.3.23 f) (BD '000s)

Table 0.0 (I D I.	<del>0.20</del> . <i>j</i>				(55 555
	Financed by Equ	ity and Current	Financed by Equ		
	Account		account holders		
	On Balance Off Balance		On Balance	Off Balance	Total
	Sheet Exposure	Sheet Exposure	Sheet Exposure	Sheet Exposure	Exposure
Counterparty A	45,269	-	-	-	45,269
Counterparty B	39,965	-	-	-	39,96
Total	85,234	-	-	-	85,234

# Risk mitigation, collateral and other credit enhancements

The amount and type of collateral depends on an assessment of the credit risk of the counterparty. The types of collateral mainly include cash, lien on property and guarantees from banks. With the exception of cash, the Group monitors the concentration of its credit risk mitigants in order to minimize exposure to one type of collaterals. As at 31 December 2013, the collaterals eligible for CRM (after applying regulatory haircuts) amounted to BD 45 million. (PD 1.3.25 a)

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for impairment losses with respect to Murabaha and Ijarah facilities. The Bank also makes use of master netting agreements with counterparties where relevant. (PD 1.3.25 a)

The main types of guarantors include rated banks and other financial institutions and Sovereigns which are rated by ECAI's along with personal guarantees of the Board of Directors/key management personnel of the borrower and other high net worth individuals.

The Group obtains additional collateral as and when the value of the collateral originally obtained is assessed at lower than the minimum acceptable Loan to Value (LTV) ratio of collateral. Also, where the customer is not in a position to provide additional collateral, the Group in consultation with its legal department evaluates the available legal and contractual options.

The Group ensures that at the inception of the facility, third party valuation of the tangible collaterals is obtained and performs an annual review of the facility whereby the revised collateral valuation is obtained from the third party. In line with the Basel II Pillar II regulations, the Bank performs monthly collateral value stress tests to evaluate the effect of devaluations on their collateral portfolio. The devaluation parameters differ depending on the collateral type.

In case of default, the Group will work with the counterparty to discuss how the outstanding facility can be settled. As a last resort, the counterparty's assets will be used to settle the outstanding obligation.

# AL SALAM BANK-BAHRAIN B.S.C.

BASEL II - PILLAR III - DISCLOSURES

31 December 2013

# 5.1 Credit risk (continued)

# 5.1.1 Geographical distribution of exposures

The exposures are allocated to individual geographic areas based on the country where the exposure risk specific to the facility exists. The Geographical distribution of exposures by exposure type and funded or unfunded by is as follows:

Table 5.4 (PD 1.3.23 b)

(BD '000s)

Contribution by Equity and Current Accounts									
Exposure type	GCC Countries		Europe	Asia Pacific	North America	Others	Total		
Cash and balances with banks and Central Bank of Bahrain	79,385	43	3,003	1,297	2,369	-	86,097		
Central Bank of Bahrain Sukuk	102,937	-	-	-	-	-	102,937		
Murabaha and Wakala receivables from banks	112,949	-	5,278	-	-	-	118,227		
Corporate Sukuk	91,106	-	-	-	-	-	91,106		
Murabaha financing	90,992	-	26,461	30,163	-	-	147,616		
Mudaraba financing	102,020	-	=	11,310	754	-	114,084		
Ijarah Muntahia Bittamleek	91,261	•	-	19,370	-	-	110,631		
Mushakara	19,145	-	=	•	-	-	19,145		
Non-trading investments	113,892	-	-	12,031	-	-	125,923		
Investment properties	43,761	-	11,018	22,957	-	-	77,736		
Development properties	63,399	-	-	-	-	-	63,399		
Investment in an associate	-	8,537	-	-	-	-	8,537		
Other assets	21,284	2	1,338	190	-	-	22,814		
Total funded exposures	932,131	8,582	47,098	97,318	3,123	-	1,088,252		
Contingent Liabilities & Commitments	20,660	-	-	1,647	-	-	22,307		
Total unfunded exposures	20,660	-	<u>-</u>	1,647	-	-	22,307		
TOTAL	952,791	8,582	47,098	98,965	3,123	-	1,110,559		

Table 5.5 (PD 1.3.23 b)

Contribution by Equity of investment account holders									
Exposure type	GCC Countries	Arab World	Europe	Asia Pacific	North America	Others	Total		
Cash and balances with banks and Central Bank of Bahrain	-	-	-	-	-	-	-		
Central Bank of Bahrain Sukuk	3,877	-	-	-	-	-	3,877		
Murabaha and Wakala receivables from banks	21,969	1	-	-	-	-	21,969		
Corporate Sukuk	-	ı	-	-	-	-	-		
Murabaha financing	-	ī	-	-	-	-	-		
Mudaraba financing	-	ı	-	-	-	-	-		
Ijarah Muntahia Bittamleek	-	ī	-	-	-	-	-		
Musharaka	-	ı	-	-	-	-	-		
Non-trading investments	-	ı	-	-	-	-	-		
Investment properties	-	ī	-	-	-	-	-		
Development properties	-	ı	-	-	-	-	-		
Investment in an associate	-	ı	-	-	-	-	-		
Other assets	-	ī	-	-	-	-	-		
Total funded exposures	25,846	•	-	-	-	-	25,846		
Contingent Liabilities & Commitments	-	ı	-	-	-	-	-		
Total unfunded exposures	-	•	-	-	-	-	-		
TOTAL	25,846	•	-	-	-	-	25,846		

# AL SALAM BANK-BAHRAIN B.S.C.

BASEL II - PILLAR III - DISCLOSURES 31 December 2013

# 5.1 Credit risk (continued)

# 5.1.1 Geographical distribution of exposures (cont'd)

The Group has a few past due financing contracts that have not been settled as of 31 December 2013. All past due but not impaired Murabaha, Mudaraba and Ijarah financing are covered by sufficient collaterals that include cash, personal and sovereign guarantees. As at 31 December 2013, a specific provision of BD 4,580 thousands (31 December 2012: BD 3,721 thousands) has been taken against past due financing contracts. During the year, additional specific provisions were made amounting to BD 940 thousands and recoveries were made amounting to BD 81 thousands. Also as of 31 December 2013, a collective impairment provision of BD 1,294 thousands (31 December 2012: BD 500 thousands) has been maintained against financing contracts. During the year, additional collective impairment provision was created amounting to BD 794 thousands. In addition to the provisions held, the financing portfolio acquired through Bahraini Saudi Bank ("BSB") business combination was subject to specific write down of BD 5,321 thousands and collective impairment write down of BD 3,175 thousands (PD 1.3.23 h, i).

Table 5.6 The geographical distribution of exposures including impaired assets and the related impairment provisions (PD 1.3.23 i)

(BD '000s)

	Contribution by Equity and Current Account												
		Past Due Financing Contracts including impaired financing contracts		Collective Impairment Provision Financing Contracts		Specific Provision on Impaired Investments							
GCC Countries	952,791	37,638	4,580	1,294	5,893	4,038							
Arab World	8,582	-	-	-	-	-							
Europe	47,098	-	-	-	-	-							
Asia Pacific	98,965	-	-	-	-	-							
North America	3,123	-	-	-	-	-							
Other		-	-	-	-	_							
Total	1,110,559	37,638	4,580	1,294	5,893	4,038							

Table 5.7

			Investment Accountholders		· ·
		Past Due Financing Contracts including impaired financing contracts	Specific Provision Financing Contracts	Collective Impairment Provision Financing Contracts	 Specific Provision on Impaired Investments
GCC Countries	25,846	-	-	-	-
Arab World	-	-	-	-	-
Europe	-	-	-	-	-
Asia Pacific	-	-	-	-	-
North America	-	-	-	-	-
Other	-	-	-	-	-
Total	25,846	-		-	-

31 December 2013

# 5.1 Credit risk (continued)

# 5.1.2 Exposure by Industry

Table 5.8 Exposure by type of credit exposure (PD 1.3.23 c)

Contribution by Equity and Current Account												
Exposure Type	Trading and Manufacturing	Banks and Financial	Real Estate	Aviation	Individuals	Government	Others *	Total				
		Institutions										
Cash and balances with banks and Central Bank of Bahrain	-	7,420	-	-	-	78,615	62	86,097				
Central Bank of Bahrain Sukuk	-	-	-	-	-	102,937	-	102,937				
Murabaha and Wakala receivables from banks	-	118,227	-	-	-	-	-	118,227				
Corporate Sukuk	1,955	44,884	984	-	-	43,283	-	91,106				
Murabaha financing	37,613	2,450	35,655	1,037	41,330	17,312	12,219	147,616				
Mudaraba financing	16,182	-	34,950	-	10,778	31,109	21,065	114,084				
Ijarah Muntahia Bittamleek	7,275	-	36,627	21,352	34,960	2,541	7,876	110,631				
Musharaka	-	-	12,226	-	4,621	-	2,298	19,145				
Non-trading investments	9,131	155	78,499	3,084	-	2,902	32,152	125,923				
Investment properties	-	-	77,736	-	-	-	-	77,736				
Development properties	-	-	63,399	-	-	-	-	63,399				
Investment in an associate	-	8,537	-	-	-	-	-	8,537				
Other assets	1,579	6,118	7,806	47	4,274	1,998	992	22,814				
Total funded	73,735		347,882	25,520	95,963	280,697	76,664	1,088,252				
Contingent Liabilities & Commitments	5,264		8,623	-	1,287	-	7,078	22,307				
Total unfunded	5,264		8,623	-	1,287	-	7,078	22,307				
Total exposure	78,999	187,846	356,505	25,520	97,250	280,697	83,742	1,110,559				

31 December 2013

# 5.1 Credit risk (continued)

# 5.1.2 Exposure by Industry (continued)

Table 5.9 Exposure by type of credit exposure (PD 1.3.23 c)

	Contribution by Equity of investment account holders											
Exposure Type	Trading and Manufacturing	Banks and Financial Institutions	Real Estate	Aviation	Individuals	Government	Others *	Total				
Cash and balances with banks and	-	-	-	-	-	-	-	-				
Central Bank of Bahrain Sukuk	-	3,877	-	-	-	-	-	3,877				
Murabaha and Wakala receivables from banks	-	21,969	-	-	-	-	-	21,969				
Corporate Sukuk	-	-	-	-	-	-	-	-				
Murabaha financing	-	-	-	-	-	-	-	-				
Mudaraba financing	-	-	-	-	-	-	-	-				
Ijarah Muntahia Bittamleek	-	-	-	-	-	-	-	-				
Musharaka	-	-	-	-	-	-	-	-				
Non-trading investments	-	-	-	-	-	-	-	-				
Investment properties	-	-	-	-	-	-	-	-				
Development properties	-	-	-	-	-	-	-	-				
Investment in an associate	-	-	-	-	-	-	-	-				
Other assets	-	-	-	-	-	-	-	-				
Total funded	-	25,846	-	-	-	-	-	25,846				
Contingent Liabilities & Commitments	-	-	-	-	-		-	-				
Total unfunded	-		-		-	-	-	-				
Total exposure	-	25,846	-	-	-	-	-	25,846				

<sup>\*</sup> Includes specialised financing hospitality sector.

BASEL II - PILLAR III - DISCLOSURES 31 December 2013

# 5.1 Credit risk (continued)

# 5.1.2 Exposure by Industry (continued)

**Table 5.10** The exposure by industry including impaired assets and the related impairment is as follows:

(BD '000s)

	Contribution	by Equity and C	urrent Account				(22 0000)
	Gross	Funded	Unfunded Exposure	financing	Securities	Provision	Specific Provision Securities
Trading and manufacturing	78,999	73,735	5,264	3,652	2,902	-	2,418
Banks and financial institutions	187,846	187,791	55	-	149	-	31
Real estate	356,505	347,882	8,623	9,773	-	250	-
Aviation	25,520	25,520	-	-	-	-	-
Individuals	97,250	95,963	1,287	12,545	-	372	-
Government	280,697	280,697	-	-	-	-	-
Others	83,742	76,664	7,078	11,668	3,404	3,958	1,589
Total	1,110,559	1,088,252	22,307	37,638	6,455	4,580	4,038

**Table 5.11** The exposure by industry including impaired assets and the related impairment is as follows:

C	ontribution by E	quity of Investm	ent Accountholo	ders			(== ===)
	Gross Funded Uni		Unfunded	Past due	Carrying value	Specific	Specific
	Exposure	Exposure			Securities		Provision Securities
Trading and manufacturing	-	-	-	-	-	-	-
Banks and financial institutions	25,846	-	-	-	ı	-	-
Real estate	-	-	-	-	•	-	-
Aviation	-	-	-	-	ī	ı	-
Individuals	-	1	-	-	ı	-	-
Others	-	-	-	-	ı	-	-
Total	25,846	-	-	-	-	-	-

BASEL II - PILLAR III - DISCLOSURES 31 December 2013

# 5.1 Credit risk (continued)

# 5.1.3 Exposure by external credit rating

The Group uses public information provided by external rating agencies (accredited External Credit Assessment Institutions – ECA). The lowest of the ratings based on information available to public is used as an input in computing rated exposures.: (PD 1.3.22 c, d, e)

Table 5.12 (BD '000s)

	Gross Credit Exposure	Rated Exposure	Unrated Exposure
Cash	2,845	-	2,845
Claims on sovereigns	231,121	-	231,121
Claims on public sector entities	-	-	-
Claims on banks	174,851	146,843	28,008
Claims on corporate portfolio	186,416	26,102	160,314
Regulatory retail portfolio	143	-	143
Mortgages	91,705	-	91,705
Past due receivables over 90 days	42,006	-	42,006
Investments in Securities and Sukuk	46,536	-	46,536
Holding of Real Estate	182,155	-	182,155
Other assets and Specialized financing	84,927	-	84,927
Total	1,042,705	172,945	869,760

It is the Group's policy to maintain accurate and consistent risk ratings across the credit portfolio through the internal risk rating system. As such, the Group uses internal risk ratings that are supported by a variety of financial analytics, combined with processed market information, to provide main inputs for measurement of counterparty credit risk. All internal ratings are tailored to various categories and are derived in accordance with the Group's credit policy and are assessed and updated on a regular basis. (PD 1.3.22 e)

Note a: In accordance with the Public Disclosure requirements to disclose the regulatory capital requirements for credit risk under standardised approach, the above amounts have been extracted from revised PIRI submitted to the CBB. Note b: The gross credit exposure is arrived at after considering the following:

- inclusion of unfunded exposure (after CCF);
- deduction of 55% haircut on unrealised gain relating to investments; and
- deduction of excess amount over maximum permitted large exposure limit.

## 5.1.4 Maturity analysis of exposures

Table 5.13 Residual contractual maturity of the Group's major types of funded credit exposures are as follows: (PD 1.3.23 g) (PD 1.3.24 a)

	within 1	1 - 3			Total within 12					Total Over 12	, i
	month	months	3 - 6 months	6 - 12 months	months	1 <b>–</b> 5 years	5 - 10 years	10 - 20 years	Over 20 years	months	Total
Cash	2,845	-	-	-	2,845	-	-	-	-	-	2,845
Claims on sovereigns	182,221	-	-	-	182,221	10,121	38,779	-	-	48,900	231,121
Claims on public sector entities	-	-	-	-	-	-	-	-	-	-	-
Claims on banks	168,212	6,639	-	-	174,851	-	-	-	-	-	174,851
Claims on corporate portfolio	68,266	2,207	1,804	13,540	85,817	74,423	17,642	-	-	92,065	177,882
Regulatory retail portfolio	143	-	-	-	143	-	-	-	-	-	143
Mortgages	14,496	2,787	6,258	5,357	28,898	30,268	26,549	5,990	-	62,807	91,705
Past due receivables over 90 days	31,773	516	843	1,940	35,072	5,766	1,168	-	-	6,934	42,006
Investments in Securities and Sukuk	46,536	-	-	-	46,536	-	-	-	-	-	46,536
Holding of Real Estate	182,155	-	-	-	182,155	-	-	-	-	-	182,155
Other assets and Specialized financing	64,573	161	56	615	65,405	5,988	13,384	150	-	19,522	84,927
Total	761,220	12,310	8,961	21,452	803,943	126,566	97,522	6,140	-	230,228	1,034,171

31 December 2013

# 5.1 Credit risk (continued)

Table 5.14 The residual contractual maturity analysis of unfunded exposures is as follows:

(BD '000s)

	within 1	1 - 3			Total within 12					Total Over 12	
	month	months	3 - 6 months	6 - 12 months	months	1 – 5 years	5 - 10 years	10 - 20 years	Over 20 years	months	Total
Claims on corporate portfolio	3,734	489	1,253	2,325	7,801	326	185	222	-	733	8,534
Holding of Real Estate	-	-	=	-	-	-	-	-	-	-	-
Total	3,734	489	1,253	2,325	7,801	326	185	-	-	733	8,534

Unfunded exposures are divided into the following exposure types in accordance with the calculation of credit risk weighted assets in the CBB's Basel II capital adequacy framework:

Credit related contingent items: Credit related contingent items comprise undrawn contracted financing commitments and operating lease commitments as detailed below:

Undrawn amount on Islamic financing contracts, operating lease commitments and other commitments that have not been drawn down or utilized at the reporting date and are due to be paid from the future use of the resources respectively. The nominal amount provides the calculation base to which a CCF is applied for calculating the exposure. CCF ranges between 20% and 50% for commitments with original maturity of up to one year and over one year respectively & 0% CCF is applicable for commitments which can be unconditionally cancelled at any time.

The table below summarizes the notional principal amounts and the relative exposure before applying credit risk mitigation:

Table 5.15 (BD '000s)

	Notional Principal	Credit Exposure*
Credit related to contingent items	7,047	4,247
Operating lease commitments	1,131	1
Undrawn Islamic financing contracts commitments and other commitments	14,129	4,287
RWA	22,307	8,534

<sup>\*</sup> Credit exposure is after applying CCF.

At 31 December 2013, the Group held eligible cash collaterals in relation to credit related contingent items amounting to BD 1,999 thousand.

Table 5.16 Expected maturity analysis by major type of credit exposure - Funded

	within 1	1 - 3			Total within 12					Total Over 12	
Funded	month	months	3 - 6 months	6 - 12 months	months	1 – 5 years	5 - 10 years	10 - 20 years	Over 20 years	months	Total
Cash and balances with banks and											
Central Bank of Bahrain	76,122	-	6,970	-	83,092	3,005	-	-	-	3,005	86,097
Central Bank of Bahrain Sukuk	-	-	18,770	-	18,770	84,167	-	-	-	84,167	102,937
Murabaha and Wakala receivables											
from banks	111,590	6,637	-	-	118,227	-	-	-	-	-	118,227
Corporate Sukuk	-	-	-	12,964	12,964	52,473	25,669	-	-	78,142	91,106
Murabaha financing	17,346	2,592	6,069	9,546	35,553	107,212	4,851	-	-	112,063	147,616
Mudaraba financing	26,791	3,812	9,735	13,542	53,880	33,966	26,238	-	-	60,204	114,084
Ijarah Muntahia Bittamleek	9,953	1,125	618	2,141	13,837	55,831	30,559	6,713	3,691	96,794	110,631
Mushakara	7,905	63	7,360	461	15,789	2,201	663	374	118	3,356	19,145
Non-trading investments	-	-	-	-	-	125,923	-	-	-	125,923	125,923
Investment properties	-	-	-	-	-	77,736	-	-	-	77,736	77,736
Development properties	-	-	-	-	-	63,399	-	-	-	63,399	63,399
Investment in an associate	-	-	-	-	-	8,537	-	-	-	8,537	8,537
Other assets	18,851	675	1,571	438	21,535	1,279	-	-	-	1,279	22,814
Total	268,558	14,904	51,093	39,092	373,647	615,729	87,980	7,087	3,809	714,605	1,088,252

31 December 2013

# 5.1 Credit risk (continued)

Table 5.16 (a) Expected maturity analysis by major type of credit exposure - Unfunded

	within 1	1 - 3			Total within 12					Total Over 12	
	month	months	3 - 6 months	6 - 12 months	months	1 – 5 years	5 - 10 years	10 - 20 years	Over 20 years	months	Total
Unutilised commitments	4,773	392	2,777	1,802	9,744	608	371	443	-	1,422	11,166
Commitments towards development	-	-	-	2,799	2,799	-	-	-	-	-	2,799
Contingent liabilities	6,881	252	78	-	7,211	-	-	-	ı	-	7,211
Operating lease commitments	55	110	165	329	659	472	1	-	ı	472	1,131
Total	11,709	754	3,020	4,930	20,413	1,080	371	443	-	1,894	22,307

5.1.5 (a) Maturity analysis of fundingTable 5.17 Expected maturity analysis by major type of funding

	within 1	1 - 3			Total within 12					Total Over 12	
	month	months	3 - 6 months	6 - 12 months	months	1 - 5 years	5 - 10 years	10 - 20 years	Over 20 years	months	Total
Murabaha and Wakala payables to											
banks	-	-	2,549	8,131	10,680	96,116	-	-	-	96,116	106,796
Wakala payables to non-banks	-	-	29,218	29,218	58,436	525,929	-	-	-	525,929	584,365
Customers' current accounts	70,532	-	-	-	70,532	-	-	-	-	-	70,532
Term financing	-	291	-	900	1,191	22,446	4,303	-	-	26,749	27,940
Other liabilities	26,625	920	1,663	1,535	30,743	236	-	-	-	236	30,979
Equity of Investment Accountholders	3,877	3,877	2,584	2,585	12,923	12,923	-	-	-	12,923	25,846
Total	101,034	5,088	36,014	42,369	184,505	657,650	4,303	-	-	661,953	846,458

31 December 2013

#### 5.2 Market Risk

Market risk arises from fluctuations in global yields on financial instruments and foreign exchange rates that could have an indirect effect on the Group's assets value and equity prices. The Board of Directors has set limits on the risk that may be accepted. This is monitored on a regular basis by the Group's Asset and Liability Committee. (PD 1.3.27 a)

Table 5.18 The Group's capital charge in respect of market risk in accordance with the standardized methodology is as follows:

(BD '000s)

	Risk Weighted Asset	Year End Capital Charge	Capital Charge -Minimum*	Capital Charge –Maximum*
Equity position risk	-	-	-	-
Sukuk risk	-	-	-	-
Foreign exchange risk	4,300	344	51	344
Options risk	-	-	-	-
Commodity risk	-	-	-	-
Total market risk	4,300	344	51	344

Foreign exchange positions constitute a major component of the market risk capital charge. The Group maintains a conservative market risk exposure that is focused on the foreign exchange risk coming from the Group's banking book open positions. The open positions were taken in order of running the Group's day to day operations that include private equity funding for the Group's investment portfolio. The Group monitors these open positions on a daily basis through the automated system reports. (PD 1.3.27 a).

# 5.3 Operational Risk

(PD 1.3.21 c)

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes or systems, or from external events. Operational risk is inherent in all business activities and can never be eliminated entirely; however shareholder value can be preserved and enhanced by managing, mitigating and, in some cases, insuring against operational risk. To achieve this goal, the Group has developed an operational risk framework which encompasses identification, measurement, management and monitoring of risk through risk control and mitigation. A variety of underlying processes are being deployed across the Group including risk and control self assessments, Key Risk Indicators (KRI), event management, new product review and approval processes and business contingency plans.

The Group's policy dictates that the operational functions of booking, recording and monitoring of transactions are carried out by staff that are independent of the individuals initiating the transactions. Each business line including Operations, Information Technology, Human Resources, Legal & Compliance and Financial Control is further responsible for employing the aforementioned framework processes and control programs to manage its operational risk within the guidelines established by the policy, and to develop internal procedures that comply with these policies. To ensure that all operational risks to which the Group is exposed to are adequately managed, support functions are also involved in the identification, measurement, management, monitoring and control/mitigation of operational risk, as appropriate. (PD 1.3.28)

Consistent with the fundamental principle of ownership, the relevant business units are accountable and responsible for managing the operational risks relevant to their respective businesses. Consequently, business and support units have documented procedures and controls in place along with departmental instruction manuals. All changes to such procedures are subject to agreement by all respective business units and sign off by the Board of Directors, Risk Management and Compliance Group and Internal Audit. (PD 1.3.28) (PD 1.3.29)

The Group has a well established disaster recovery program, and has documented updated procedures covering all activities necessary for business continuity in case of a business disrupting event. Internal Audit also provides an independent assessment to evaluate the program's effectiveness.

Due to their independence from the business units within the Group, the Internal Audit Department have a well drafted audit program to periodically review all business areas and communicate all exceptions and control lapses, if any, to the business unit's head. In turn, the business unit's head will amend the policies and procedures to cover the gaps identified in the audit report. In line with best practices, the Internal Audit function reports directly to the Audit Committee.

In accordance with the basic indicator approach methodology of Basel II, the total minimum capital charge in respect of operational risk was BD 5.05 million. This capital charge was computed by categorizing the Group's activities into its specific business lines (as defined by the Basel II framework) and multiplying the business line's average gross income for the last three financial years by a predefined beta factor. (PD 1.3.19)

<sup>\*</sup> The information in these columns shows the minimum and maximum capital charge of each of the market risk categories on a day during the year ended 31 December 2013.

31 December 2013

## 5.3 Operational risk (continued)

Table 5.19 (BD '000s)

	Dec 2013	Dec 2012	Dec 2011	Dec 2010	Dec 2009	Dec 2008
Gross income	27,076	23,919	16,308	15,582	26,936	50,590
Number of years with positive gross income	3	3	3	3	3	3
Average	22,434	18,603	19,609	31,132	36,695	21,552

The Group uses the Temenos T24 core system developed by Globus, for obtaining the data needed for analysis of events and data related to credit, market and operational risk assessment. Following the data consolidation, the Group uses the Fermat integrated risk solution package that would allow for automated capital adequacy calculations, and exposure analysis for credit, market and operational risks. Together, the Temenos T24 and Fermat systems are considered an integral part of the Group's Risk Management Framework.

Non-Shari'a compliant income for the year ended 31 December 2013 amounted to BD 130 thousands (31 December 2012: BD 236 thousands). This has arisen primarily from conventional financing and investments, penalty charges from customers and income on current accounts balances held with correspondent banks. (PD 1.3.30 a, b)

#### 5.4 Rate of Return Risk

# (PD 1.3.21 e)

Rate of return risk arises from the possibility that changes in return rates will affect future profitability or the fair values of financial instruments. The Group is exposed to rate of return risk as a result of mismatches of return rate repricing of assets and liabilities. In addition, rate of return risk can also affect the Group through market wide rate changes that are brought on by changes in the economy. The effect of the market rates is reflected and can be seen in the Group's pricing of contracts as they carry competitive pricing that follows the market. When risks are high, the market tends to place a higher rate of return to maintain the risk/return profile. Accordingly, the market reduces the rate of return when it identifies a decrease in the market wide risk that would be reflected by banks decreasing their rate of return pricing.

This risk is minimized as the Group's rate sensitive assets and liabilities are mostly for short tenures. In addition, the Group's cautious asset liability strategy avoids funding short term lending facilities from long term borrowings. The Group has set limits for profit return risk and these are monitored on an ongoing basis by the Group's Asset and Liability Committee (ALCO).

The Group has implemented a system to automate the process of monitoring, measuring and reporting profit rate risk on a daily basis through the use of gap analysis based on repricing buckets. Any fixed rate assets and liabilities will be repriced at their maturity date. In addition, the system generates stress tests to analyze the effect of shock changes in profit rates on the Group's assets and liabilities. This monitoring process is independently run on a daily basis from within the Risk Management & Compliance. Material rate of return risks are identified and mitigated through the coordination of the Market Risk Department and ALCO.

The below table provides a summary of the Group's profit rate of return sensitivity position based on the contractual repricing or maturity dates, whichever is earlier for the years ended 31 December 2013 and 2012.

Table 5.20 (BD '000s)

Profit rate risk in the Banking Book							
200bp Profit Rate Shocks							
Effect on net Effect on							
		profit at 31	profit at 31				
Rate shock	Currency	Dec 2012					
Upward rate shocks:	USD	2,168	3,976				
	BHD	624	2,856				
Downward rate shocks:	USD	(2,168)	(3,976)				
	BHD	(624)	(2,856)				

# 5.5 Equity Position Risk

# (PD 1.3.21 d) (PD 1.3.31)

Equity position risk arises from the possibility of changes in the price of equities or equity indices and the corresponding effect they will have on future profitability or the fair values of financial instruments. The Group is exposed to equity risk in the non-trading position and investment portfolio primarily in its core international and GCC markets.

Equity risk in the banking book is effectively managed by the active involvement of the Executive and Investment committees; adhering to the policies and procedures in place; involvement of competent professionals; adequate internal control environment and independent internal audit department.

31 December 2013

#### 5.5 Equity position risk (continued)

# **Executive and Investment Committee Oversight**

The Board of Director's involvement begins with the approval of the Investment Policy which essentially determines the following: aggregate portfolio parameters, asset class restrictions, approval authorities, risk tolerance, maturity considerations, exit strategy and governance issues.

The Executive Committee has delegated authority within the overall Board authority. It provides direction to the Executive Management on all business matters and assumes the role of the Board to address matters arising between Board meetings. The Committee is responsible for business matters concerning credit and market risks, strategy review and recommendations to the Board. The Investment Committee reviews and approves all transactions related to corporate and real estate investments, as well as monitoring their performance on an ongoing basis. In addition, the Committee is responsible to oversee the performance of the fund managers and recommend exit strategies to maximize return to its investors.

The objectives are defined in terms of risks, returns & time horizon. When approved by the Board, the Investment Policy for the Group will outline the permissible investments, asset classes, limits on asset classes & lines of authority for approvals. The policy will allow the Group to deploy the Investment Committee's strategy as per the Board approved structure. The policy is to be reviewed on a yearly basis for comparison to the prevailing economic climate and expectations for the medium to long term. The Investment Committee maintains regular oversight over the investment portfolio.

## **Policies**

Investment Policies, as approved by the Board, are documented and communicated to the appropriate personnel. Senior management reviews and ensures the existence of adequate policies, procedures and management information systems for managing equity investment activities on regular and long term basis. Through their qualified professionals, the Investments Department is responsible for measuring, monitoring, controlling and reporting on the equity risks with respect to investments to both the Senior Management and the Investment Committee. In addition to the aforesaid policies, the Investment Procedure Manual documents the processes and procedures for all investment actions. Investment Department Responsibilities include initial due diligence of investments, periodic review of holdings, investment valuation and realization of returns. All equity investments are reviewed for their suitability in the portfolio in light of the portfolio objectives, policy allocations and risk limits defined by the Board. All of the investment portfolio is subject to independent third party valuations that are conducted periodically.

#### **Internal Controls**

With regard to internal controls, the investment activity is subject to the same rigorous checks and balances in place for the commercial banking activity. Adequacy of internal controls is ensured by the recruitment of adequate qualified professionals, proper definition and communication of departmental and personnel roles, separation of responsibilities of origination and implementation, independent reporting by the Financial Controls Department, periodic internal audit of the existence and implementation of processes and controls. All recommendations of the Investment Department are documented in the form of Investment Portfolio Reports and Investment Memorandums and are subject to independent risk review by Risk Management. Responsibility for all deployments and receipt of redemption proceeds vests with the Investment Administration Department. The Investment Department ensures transparency in valuation by sourcing pricing from the available sources and using conservative valuation principles in accordance with international accounting standards. In addition, the Investment Middle Office operates as an independent department that is responsible for undergoing the due diligence for investments proposed by the Investments Department. This way, the Investment Department can specialize in sourcing deals and performing the initial analysis, whereas the Investment Middle Office will focus on preparing the detailed due diligence analysis at the start of an investment. Moreover, the Investment Administration Department will perform the investment management duties of monitoring the investment company and preparing performance reports along with other required documentation. This set-up helps streamline processes as each group will focus on a specific set of duties that results in time savings as well as having independence controls.

<b>Table 5.21</b>	Equity positions in the Banking Book	(BD '000s)
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Quoted Equities	15,513
Unquoted Equities	110,410
Profit earned for EOIA before smoothing	279
Net realized gains during the year	3,833
Net unrealized losses during the year	(1,398)

The Group's equity positions strategy consists of investments that are expected to bring in capital gains or for strategic reasons. The strategy has been drafted after considering the Board's risk appetite and the Board's approved liquidity, market risk and capital management policies. In line with the Board's approved policies, the investment strategy is conservative in the sense that it avoids investments with high volatility returns.

# 5.6 Displaced Commercial Risk

# (PD 1.3.41) (PD 1.3.21 f)

The Group is exposed to displaced commercial risk in the event of having Equity of investment accounts (EOIA) profit rates that are lower than market rates, thus putting the Group in risk of paying EOIA account holders from shareholder funds to cover the profit volatility risk. ASBB has mitigated this risk through the set-up of an investment risk reserve that will be used in case of a drop in EOIA profit rates. The reserve is funded from the excess returns during periods of high profit returns in order to normalize profit rate drops that can arise.

31 December 2013

# 5.7 Liquidity Risk

## (PD 1.3.36) (PD 1.3.37)

The Group monitors in an active manner its liquidity profile through analysis of the liquidity gap across specific timeframes in order to maintain the net asset liability position that is within the Board's risk appetite. The maintenance of the net asset liability position is done through the monitoring of the Group's liquidity indicators through which the Group's liquidity profile can be assessed. In addition, the Group further mitigates its liquidity risk by establishing multiple funding sources to decrease it's correlation to an individual funding counterparty. The multiple funding lines can be used to offset any shortage resulting from the Group's obligations and/or to settle any shortage from each of the current accounts and Equity of investment accounts.

### 6 Equity of Investment Accountholders

Equity of investment accounts ("EOIA") [previously known as Unrestricted Investment Accounts] are investors' funds held by the Group to be invested as appropriate without restriction as to where, how and for what purpose the funds are invested. EOIA funds are invested in short term Murabaha with banks and CBB sukuks using specific limits assigned for each institution. Savings accounts and call accounts comprise the EOIA, payable on demand and the account holder has the right to withdraw or transfer funds without penalty. In general, EOIA provides a profit earning investment option for the risk reserve account holder.

The Group provides the equity of investment accountholders as a service to savings account clients. Therefore, it is not the practice of the Group to guarantee the preservation of capital through the investment risk reserves. As a result, the Group has no displaced commercial risk. (PD 1.3.32 a, i)

This allocation of assets has not changed since the last financial year. The funds are invested and managed in accordance with Shari'a principles. (PD 1.3.32 b)

Equity of investment account holders' funds are commingled with the Group's funds and invested mostly in short term highly liquid Commodity Murabahas, CBB Sukuks and/or Wakala deposits. According to the terms of acceptance of the unrestricted investment accounts, 100% of the funds are invested after deducting a mandatory reserve. There were no movements during the year in the investment risk reserve and the ending balance amounted to BD 7 thousands. In order to avoid excessive risk concentration the Group invests the commingled funds in such a way so as to comply with the CBB's large exposures limits. All Equity of investment accounts are classified as Mudarabas where fees are deducted before profit allocation, as there is no limit against their withdrawal. It should however be noted that Mudaraba account fees are subject to being partially or totally waived in order to match investment account holder market returns. (PD 1.3.32 c, j, k)

Profit paid to the EOIA holders is based on the rate of return earned by the pool of profit bearing assets in which the EOIA have participated. The account holder participates in 45% of the profits earned in full after netting off the Mudarib fee as above. As a result, the share of profits earned by the EOIA holders for their Mudaraba accounts is equal to the share of profits paid to them. All equity of investment accounts are carried at cost plus accrued profits less amounts repaid. Income to Equity of investment account holders is allocated on the basis of their average daily balances in proportion to shareholders' balances. The profits paid to EOIA and the rate of return earned over the previous years are disclosed in the below table. (PD 1.3.32 d, I)

The Risk weighted assets of the Group include the contribution from EOIA which are subject to the 30% risk weight.

The EOIA holders and other customers can use the Group's relationship managers for any advice, mediation services, grievances and complaints. (PD 1.3.10 j)

There is no variation between Mudarib agreed sharing and contractual agreed ratio. Profit earned and paid and rate of return comparatives for the Equity of investment account holders for the years ended 31 December 2013 and years ended 2012, 2011, 2010, 2009 and 2008 are as follows: (PD 1.3.33 e, I, m, n)

31 December 2013

# 6. Equity of investment accountholders (continued)

Table 6.1

						(BD 0008)
Description	Dec-13	Dec-12	Dec-11	Dec-10	Dec-09	Dec-08
Shareholders	148	166	153	216	155	220
EOIA (before smoothing)	279	301	278	393	338	400
Total Profit	427	467	431	609	493	620
Profit earned for EOIA before smoothing	279	301	278	393	338	400
Profit paid for EOIA after smoothing	148	166	153	216	155	220
Balance of:						
PER	N/A	N/A	N/A	N/A	N/A	N/A
IRR	7	7	7	7	7	38
Annual Rate of Return Benchmark	3%	3%	3%	3%	3%	5%
Annual Rate of Return (EOIA)	0.6%	0.7%	1.0%	1.0%	1.3%	2.5%
PER Amount	-		-	-	-	-
PER %	-		-	-	-	-
IRR Amount	7	7	7	7	7	38
IRR %	-	-	-	-	-	-
Reconciliation						
Mudaraba Earned Profit	279	301	278	393	338	400
Mudarib fees	(131)	(135)	(125)	(177)	(152)	(180)
Profit credited to EOIA accounts	148	166	153	216	186	220
IRR movements	-	-	-	-	(31)	33
Profit on EOIA	148	166	153	216	155	253
EOIA Balance	25,846	18,276	16,256	18,465	9,409	6,370
RWA as PIRI Report	4,394	3,655	3,251	4,285	2,440	1,274

31 December 2013

# 6. Equity of investment accountholders (continued)

# Table 6.2

		Rate of
Date of statement of financial position	Profit Earned and Paid to EOIA	Return
31-Dec-13	279 profit earned and 148 profit paid	0.60%
31-Dec-12	301 profit earned and 166 profit paid	0.70%
31-Dec-11	278 profit earned and 153 profit paid	1.00%
31-Dec-10	393 profit earned and 216 profit paid	1.00%
31-Dec-09	338 profit earned and 155 profit paid	1.25%
31-Dec-08	402 profit earned and 220 profit paid	2.50%
Return on average EOIA assets (ROAA)	December 2013: 1.11%	
	December 2012: 1.18%	
	December 2011: 1.53%	
	December 2010: 2.25%	
	December 2009: 1.9%	
	December 2008: 4.49%	
Return on average equity (Total Owner's Equity) (ROAE)	December 2013:0.13%	
	December 2012: 0.15%	
	December 2011: 0.14%	
	December 2010: 0.2%	
	December 2009: 0.18%	
	December 2008: 0.25%	

Table 6.3 Equity of investment accountholders by Counterparty Type and Islamic Product Murabaha (PD 1.3.33 i)

# Murabaha and Wakala receivables from banks

(BD '000s)

	Total	Funded by	Funded by	% of EOIA to
Counterparty	Exposures	EOIA	Self	Total
Sovereign	3,877	3,877	-	100%
Financial Institutions	21,969	21,969	-	100%
Multinational Development Bank	-	-	-	-
Investment Firms	-	-	1	•
Corporate	-	-	1	•
Retail	-	-	1	•
Total	25,846	25,846	•	100%

Table 6.4 The changes in asset allocation ratio are as follows: (PD 1.3.32 d)

(BD '000s)

	Murabaha and Wakala		Central Ban	k of Bahrain	Murabaha an	a and Mudaraba	
		Self & Call		Self & Call		Self & Call	
	EOIA	Accounts	EOIA	Accounts	EOIA	Accounts	
Asset Allocation as on 31 December 2013	21,969	96,258	3,877	99,060	-	261,700	
Asset Allocation as on 31 December 2012	18,276	85,014	-	-	-	227,109	
Asset Allocation as on 31 December 2011	10,759	124,939	-	-	5,497	187,592	
Asset Allocation as on 31 December 2010	18,465	118,834	-	-	-	133,881	
Asset Allocation as on 31 December 2009	9,409	139,894	-	-	-	87,273	
Asset Allocation as on 31 December 2008	6,370	80,797	-	-	-	72,483	

There are no off-balance sheet exposures arising from investment decisions attributable to the EOIA holders because EOIA are used for short term Islamic financing contracts.

31 December 2013

#### 7 Other Disclosures

# 7.1 Currency Risk

The Group is exposed to foreign exchange rate risk through both its foreign exchange structural positions. Foreign exchange rate risk is managed by appropriate trading limits and stop loss parameters determined by ALCO and approved by its Board Executive committee. The Group's consolidated structural financial positions are reviewed regularly by ALCO in accordance with the Group's strategic plans and managed on a dynamic basis by the Treasury hedging such exposures, as appropriate.

#### 7.2 Related Party Transactions

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's Senior Management. For further details refer Note 23 titled related party transactions in the consolidated financial statements for the year ended 31 December 2013. (PD 1.3.10 e) (PD 1.3.23 d)

# 7.3 Restructured Facilities

As at 31 December 2013, the balance of renegotiated financing facilities to individuals and corporate was BD 14,416 thousands (2012: BD 23,725 thousands). All renegotiated facilities are performing and are fully secured. In general, facilities are renegotiated to optimize a facility's credit profile with respect to its recoverability. This can involve changing any of the profit rate, tenure or security package. There were no impact of restructured facilities on provisions and present and future earnings. (PD 1.3.23 j)

# 7.4 Assets Sold Under Recourse Agreements

The Group has not entered into any recourse agreement during the year ended 31 December 2013. (PD 1.3.23 k)

#### 7.5 Legal Risk and Claims

As at 31 December 2013, legal suits amounting to BD 1,978 thousands (2012: BD 1,978 thousands) were pending against the Group. Based on the opinion of the Group's legal counsel, the total liability arising from these cases is not considered to be material to the Group's profit or financial position as the Group has also filed counter cases against these parties. (PD 1.3.30 c)

# 7.5 Details of Senior Manager Shares

Name	No. of Sha	res	Movement	Remarks
	2012	2013		
Abdulkarim Mohammed Abdul Majeed Turki	77,448	168	(77,280)	Partially sold
Ali Habib Qassim	2,489	2,489	-	No change
Ameer Mustafa Jalili	42,000	43,000	1,000	Additional purchase
Dr. Mohammed Burhan Arbouna	336	336	-	No change
Essa Abdulla Bohijji	96,495	96,495	-	No change
Hafedh AbdulRahman Ebrahim Buali	157,500	-	(157,500)	Fully Sold
Harish Venkatakrishnan	52,500	52,500	-	No change
Mani Meldura Janaka Mendis	30,000	-	(30,000)	Fully Sold
Khalid Ahmed Abdulla Ashar	52,500	-	(52,500)	Fully Sold
Mukundan Raghavachari	420,000	-	(420,000)	Fully Sold
Yousif Taqi	7,160,133	7,060,133	(100,000)	Partially sold
Total	8,091,401	7,255,121		